

RECEIVED**Glenda Wiles****JUL 18 2007****From:** Richard Obrien [vaccorp@earthlink.net]**Sent:** Thursday, July 19, 2007 10:24 AM**Ravalli County Commissioners****To:** Glenda Wiles**Subject:** COUNTY COMMISSIONER LIASON * PRELIMINARY PROPOSAL**Importance:** High

Greetings,

I am taking the liberty of enclosing a "preliminary proposal" for your review. I believe that you will find the enclosed of particular interest and recognize the positive basis for creating such a position within your jurisdiction.

The proposed contract for services outlines those areas that I feel will warrant your consideration and associated terms and conditions. My intent is to give you time to review the proposed in order to prepare and include any suggestions and/or input you may have before a scheduled presentation meeting.

Accordingly, I request that this item be scheduled on your agenda and your advisement of the meeting date.

I am looking forward to hearing from you in the very near future and making my presentation!



(Does this look familiar? Could you use some extra help?)

Value Added Centre, Ltd.
Richard (Rick) O'Brien
(406) 363-0662

7/19/2007

Richard A. O'Brien

| | |
|---------------------------------|--|
| Career Summary | <ul style="list-style-type: none">➤ Over 35 years of Sales and Marketing experience- both domestically and internationally.➤ Co-inventor/designer/manufacture of state of the art electronic products for industrial/commercial applications.➤ Business Consultant, Director of Sales & Marketing, Advertising Specialist, Managerial Experience, Computer Literate, Technical Author/Publisher. |
| Professional experience | <p><u>1964 – 1971</u> Sales & distribution of oilfield supply products for the petroleum industry.</p> <p><u>1971 – 1986</u> Founded and managed Production Control Equipment, Inc., a worldwide supplier of valves & automated systems for the petroleum and petro-chemical marketplace. Yearly sales achieved \$6 million with three (3) domestic offices and seven (7) international sales agencies.</p> <p><u>1986 – Present</u> Founded and manage Value Added Centre, Ltd., a manufacturer & packager of electro-mechanical proprietary products destined for the commercial & industrial marketplace. These products uniquely address Fail-Safe, Risk Management Prevention Programs (RMPP) and apply "smart" control to piping process applications.</p> |
| Professional memberships | ISA – Instrument Society of America * AOPA – Aircraft Operator & Pilot |
| Community activities | BPOE * Elks Lodge #1651 Hamilton, MT- Exalted Ruler (3 Year Term) BPOE * District Deputy Grand Exalted Ruler (DDGER) * 2006-2008 |
| References | Bill & Laurel Frankenfield * 700 S. 5 th Street * Hamilton, MT. 59840 Lyle & Donna Root * 110 Ricketts Road * Hamilton, MT. 59840 Wayne & Diane Crow * 1194 Pine Street * Hamilton, MT. 59840 Patti Furniss, Mgr. * Bitterroot Work Force Center * Hamilton, MT 59840 |
| Objective | To share my personal sales ability, organizational skills & business acumen in order to accomplish defined goals and stated objectives. To motivate and lead by example. |
| Interests and activities | Reading, woodworking, cooking, outdoors, flying, software programs. |

VALUE ADDED CENTRE, LTD.
PMB #423 * 610 N. FIRST ST. * STE. #5
HAMILTON, MT. 59840-2100
Phone/Fax: (406) 363-0662
Toll Free: (888) 801-8263

Ravalli County Commissioners
215 S. 4th Street, Suite A
Hamilton, MT 59840

7/19/2007

PRELIMINARY PROPOSAL

SUBJECT: CONTRACT FOR SERVICES
RE: COUNTY COMMISSIONER LIAISON POSITION

Dear Ravalli County Commissioners,

As a recent candidate for the office of Ravalli County Commissioner, I became aware of the public clamor for better communication and greater transparency emanating from your offices. I recognize that with the myriad of responsibilities and demands that you all endure on a daily basis, it leaves little time for tending to the task of regularly informing the citizens of your accomplishments in an orderly and professional manner.

Therefore, I would like to take this opportunity to propose for your consideration a contract for my services in the capacity of **county commissioner liaison**. The expressed purpose would be to provide communicative services and address many other time consuming tasks of your office; thereby allowing you to perform your duties in a more productive and expeditious manner. Should you deem this offer of interest, I envision the following to be part and parcel of a resultant contract for services:

1. "Commissioner's Corner" – I will create a public outreach "news" column and publish monthly, a generalized report of those proceedings you deem appropriate in a *reserved* space in the Ravalli Republic newspaper. As a preliminary suggestion, this space should include such items as:
 - (a) Track/post/report major issues of general interest.
 - (b) Track/post/report major projects of general interest.
 - (c) Advance postings of upcoming "Hot Topic/Hot Issues" meetings
 - (d) Conduct public opinion polls with mail-in polling capability
 - (e) Include "Commissioner's Corner" publications on county website
 - (f) Report commissioner voting record on major issues

2. Special Assignments – As requested, I will attend and/or represent your offices at any meeting or advisory committee that your schedule does not permit. A written report will be provided your offices of my observations and overview of said meetings.

It is my intent and objective that, in this capacity, I will be able to meet with the various community factions and diverse special interest groups in order to focus, diffuse and preliminarily define and refine the objections of said parties in order that your offices will be able to effectively & efficiently address the issues brought before you in a timely and responsible manner that is acceptable to all parties concerned.

3. Town Hall Meetings – As deemed appropriate, I will arrange for “local” Town Hall Meetings to be scheduled, publicly announced, location set, facilitated and moderated in your behalf. It is expected that several advance meetings may be required, dissemination of topic information and/or agenda in order to insure significant citizen turnout and participation.

Supervision

In order to effectively execute this contract, it shall be understood and agreed, that while I represent the whole body, I will report only to one (1) designated commissioner for assignments and dispatch. This will help to avoid scheduling conflicts and insure focused and directed performance of my duties - as opposed to responding to five (5) separate taskmaster’s needs and direction.

Powers & Authority

It is understood and recognized that I will have **no powers or authority** vested in any manner when acting in your behalf.

Hold Harmless Clause

During the performance and execution of my contracted duties, it shall be understood and agreed that Value Added Centre, Ltd. (VAC) and myself, personally, will be held harmless of any resultant legal actions and/or proceedings that may result in the performance of said duties.

Contract Duration

I propose for your consideration an initial contract duration of six (6) months in order to affirm the resultant value and merits of this concept. Thereafter, we can revisit this matter, refine and re-negotiate the prevailing terms and conditions.

Compensation

I propose for your consideration that I provide the above described services at a monthly contract rate of \$ _____. Travel and mileage expense, per diems and usual & customary expenses shall be reimbursed in accordance to standard county allowances. Any pre-approved advertising or marketing costs shall be borne by the county.

Termination

This contract may be terminated for just cause by either party by providing a thirty (30) day written notice via USPO registered mail.

Time is of the Essence

Time is of the essence as we should immediately grasp this opportunity to demonstrate your resolve to address the expressed desires of the public.

Conclusion

It is recognized and been publicly admitted that the office of county commissioners has done a rather poor job in communicating with the citizenry. The above proposed position would be a demonstration on your part of public outreach, transparency of local government and would fulfill your pledge to improve communications with the citizens at large. Additionally, it is my belief by implementing this position you will greatly improve your office "public relations" image and launch a basis for rebuilding public confidence and respect thereof.

I look forward to your acceptance and resultant contract for services rendered.

Very truly yours,

Value Added Centre, Ltd.
Richard (Rick) O'Brien

Encl: RAO Resume